



Media Contact: Dean Kackley
Gaw Van Male
(707) 252-9000
info@gawvanmale.com

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Newest mergers and acquisitions counselor at Gaw Van Male

Ki Ingersol is an M & A powerhouse

FAIRFIELD, Calif.—Gaw Van Male, Counselors at Law, is pleased to announce that mergers and acquisitions attorney Ki Ingersol has joined their Business Department. Ingersol has an impressive record in managing and closing mergers and acquisitions, as well as serving in the corporate counsel role.

Ingersol has experience as a principal and counsel in public and private offerings, including “roll ups” -- transactions which merge complementary private companies into a single company with the goal of taking the combined company public or merging it into a public company. Ingersol accomplished this in the Hostcentric web hosting roll up which he founded.

“The advantage of a roll up is the economy of scale,” said Ingersol, who received his Juris Doctorate from Harvard University Law School. “Typically, the larger the company and the greater the scale, the better the contracting terms, and better contracting terms result in increased profitability. The idea is that the whole can generate more profit than if the companies stayed apart. We do a lot of mergers and acquisitions work at Gaw Van Male and handle many multifaceted transactions. We have the expertise, skill set and bench strength to do mergers, acquisitions and securities offerings of all sizes.”

Ingersol received his Bachelor of Arts degree in Economics from Harvard University and his Master in Business Administration from UCLA. His prior legal work is in corporate finance, securities, and mergers and acquisitions in large international law firms. He served as in-house counsel for Internet and high technology companies helping to secure venture capital financing, close strategic partnerships and implement successful exit strategies.

“I’ve been impressed with Gaw Van Male’s lawyers. Also, the firm’s connections and locations favorably serve the Napa and Solano areas,” said Ingersol. “The senior business lawyers at Gaw Van Male are as good as any I’ve worked with previously, and the practice is as exacting and demanding as anywhere I’ve practiced. Because our Business Department at Gaw Van Male is respected in terms of its ability to manage and complete complex acquisitions and securities offerings, I receive calls on a regular basis from Harvard and UCLA classmates who need help with transactions in many different businesses and industries.”

Founded in 1972, Gaw Van Male has grown to be the largest law firm in Solano and Napa counties with 25 attorneys and 40 staff members. Gaw Van Male is the area’s leading securities and business transactions firm, and is one of California’s most respected Estate Planning practices. Also active in employment law, litigation, tax, intellectual property, and real estate, Gaw Van Male takes a comprehensive multidisciplinary approach to the opportunities and challenges facing its clients.

Ki Ingersol may be reached at 1261 Travis Boulevard, Suite 350, Fairfield, 707-425-1250 or
1000 Main Street, 3rd Floor, Napa, 707-252-9000 or
kingersol@gawvanmale.com.



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